

# SBE TODAY

Vol 30, Edition 186 May 1, 2015 Diversity in Action Publish by SBE certified SBE/DBE/MBE

## “Dream Big” This National Small Business Week, May 4-8

**SBA: DREAM BIG. START SMALL.**

**NATIONAL SMALL BUSINESS WEEK**  
**MAY 4-8, 2015**

CELEBRATING AMERICA'S ENTREPRENEURS



**By Maria Contreras Sweet,**  
SBA Administrator

With apologies to baseball and your mother's apple pie, nothing is more American than National Small Business Week.

Our country was founded by risk-taking pioneers in search of new horizons. More than two centuries later, what sets America apart in the world is the willingness of our entrepreneurs to take risks. Small businesses allow Americans to be their own boss and improve their lot in life through hard work – a core American value.

Every year since 1963, the President of the United States has issued a proclamation declaring National Small Business Week to recognize the critical contributions of America's entrepreneurs, who create nearly two out of every three net, new U.S. jobs each year. Federal Reserve Chair Janet Yellen said it was our small businesses that powered our recovery after the Great Recession.

National Small Business Week, themed “SBA: Dream Big, Start Small,” will be held May 4-8. Special events will take place in Miami/Boca

Raton, Los Angeles, San Antonio, New York, and Washington, D.C.

Tune in all week for live-streaming, beginning at 1 p.m. ET Monday with a panel discussion on small business financing followed by a conversation with Joyce Rosenberg of the Associated Press. Or join me @MCS4Biz at #DreamSmallBiz. I promise you'll learn a lot.

America is one of the few countries that give entrepreneurs a seat at the President's cabinet table. This allows the U.S. Small Business Administration (SBA) to speak with one voice on behalf of 28 million small businesses with divergent interests.

The SBA also offers an extensive national network of small business lenders and counselors that's unmatched anywhere in the world. Many entrepreneurs with great ideas and great potential do not begin with great wealth, so they need a great government partner to support their success.

The SBA offers the “three Cs” to help the best and brightest start or grow a business, secure capital, and commercialize their ideas to benefit society:

- **Capital:** SBA fill gaps in the commercial lending marketplace so success in the small business sector is based on merit, not family wealth. To inquire about a small business loan, click here.
- **Counseling:** SBA provides free consultation and advice to help businesses on Main Street succeed. To find a small business counselor near you, click here.
- **Contracts:** SBA levels the playing field with big business by helping small businesses capture new revenue and new customers by winning government contracts, joining corporate supply chains, and exporting beyond our borders. To learn about contracting opportunities, click here.

This year, during National Small Business Week, we recommit ourselves to those fearless entrepreneurs who plan well, work hard, and dream big. Every business starts small. Nike, Apple, FedEx, Ben & Jerry's, Under

■ Continued on page 8

**SMALL BUSINESS EXCHANGE**

### SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

#### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

#### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

#### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

#### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

#### Contact Info:

**703 Market Street, Suite 1000**

**San Francisco, CA 94103**

**Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)**

**Website: [www.sbeinc.com](http://www.sbeinc.com)**

**Phone: (415) 778-6250, (800) 800-8534**

**Fax: (415) 778-6255**

**Publisher of  
Small Business Exchange  
weekly newspaper**

# California Sub-Bid Request Ads

C.C. MYERS, INC. IS REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Riverfront Reconnection Project**  
**City of Sacramento, Department of Public Works, Project No. T15998100**  
**Engineer Est. \$10,104,690, No. of Working Days: 260**  
**Bid Date: May 6, 2015 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (10% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with typical items of work associated, but not limited to: Preconstruction Photographs, Iron Pipe, Landscaping, Construction Area Signs, Traffic Control System, Temporary Traffic Stripe, Temporary Pavement Marker, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Temp Erosion Control, Temp Drainage Inlet Protection, Temp Reinforced Silt Fence, Temporary Fencing, Temp Construction Entrance, Street Sweeping, Temp Concrete Washout, Abandon Pipeline, Remove Asphalt Concrete Surfacing and Base, Relocate Sign, Remove Sign Structure, Adjust Valve Cover, Inlet, and Manhole Pull Box to Grade, Pavement Planning, Remove Concrete Seal Slab, Remove Concrete Sidewalk, Remove Concrete Barrier Rail, Prep Concrete Bridge Deck Surface, Furnish Polyester Concrete, Place Polyester Concrete Overlay, Treat Bridge Deck, Remove Chip Seal, Bridge Removal, Clear & Grub, Roadway Excavation, Structural Excavation, Structure Backfill, Irrigation Service, Aggregate Base, Microsurfacing, Asphalt Concrete, Grind Existing Bridge Deck, Temp Support, Permanent Steel Casing, CIDH Piling, CIP Concrete, Structural Concrete, Architectural Treatment, Drill And Bond Dowel, Retaining Wall, Sound Wall, Joint Seal Assembly, Rebar, Furnish and Install Sign Structure, Roadside Signs, Reinforced Concrete Pipe, Stamped Concrete, Misc. Concrete, Misc. Metal, Object Marker, Pedestrian Railing, Hand Railing, Tubular Hand Railing, Precast Planters, Traffic Signal Installation and Modification, Street Lights, Emergency Vehicle Detection System, Modify Traffic Operation System, Modify Lighting and Sign Illumination, Construction Rentals and Supplies, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



**C.C. Myers, Inc.**

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

C.C. MYERS, INC. IS REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Road 224 Bridge Over Deer Creek Project**  
**County of Tulare, Federal Project No. BR-NBIL(523)**  
**Engineer Est. \$3,730,000, No. of Working Days: 170**  
**Bid Date: May 7, 2015 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (2% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with typical items of work associated, but not limited to: Construction Area Signs, Type III Barricade, Prepare Water Pollution Control Program, Temporary Concrete Washout, Temporary Type ESA Fencing, Remove Culvert, Construction Staking, Roadway Excavation, Structure Excavation, Structure Backfill, Aggregate Base Class II, Asphalt Concrete, CIDH Piling, Drive Pile, Furnish Piling, Prestressing CIP Concrete, Structural Concrete, Joint Seal Assembly, Rebar, Rock Slope Protection, Misc. Metal, Object Marker, Midwest Guardrail System, Transition Railing, Terminal System, Concrete Barrier, Paint Traffic Stripe, Bronze Plaque, Survey Monument, Construction Rentals and Supplies, Trucking

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



**C.C. Myers, Inc.**

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

## Whoever Said 'Stick to the Plan' Was Wrong

By Tim Berry

### Making Plans and Sticking To Them — Or Not!

Come the start of the year, whether that's the traditional New Year's Day of January 1 or the anniversary of your business startup date, most of us want to make better plans — and stick to them. So what holds us back? Is it the plan itself? Do we lack the tools? Are we weak in discipline?

Or is NOT sticking to a plan, sometimes, the better answer?

Here's my take.

**There is no value in sticking with a plan "just because."**

There's great value in a careful business planning process that keeps your business alive, thriving, refreshing itself, and growing regularly. But not every plan meets those criteria. You can outgrow plans, whether they're for improving your life or enhancing your business.

If your plan doesn't take into account the volatile nature of the markets, finances, or other exterior factors, it may cause you to stagnate, or worse. You should be learning constantly; if you are, you'll be tweaking things constantly, too. Just remember a couple of keys to good planning as you go:

### 1. Good planning is measurable, concrete, and specific.

The old saying is, "The difference between a goal and a dream is a date." Specific, finite, measurable goals you can easily track make your progress easy to see, so don't hesitate to "drill down" when you need to. Big concepts are great, but they work better when they're reduced to solid numbers. You can't track a concept, but you CAN track pluses and minuses!

Make your plan big on trackable milestones: sales numbers, cash flow, appointments, prospects, products, patents ... whatever you deal in, make sure you're dealing in reality.

And keep your plan lean. A lean business plan is just bullet points for strategy and tactics, plus concrete specific milestones and performance measurements, a list of assumptions, plus sales forecast, expense budget, and cash flow.

### 2. Good planning means frequent review and revise.

I worked for years with a plan-vs.-actual-reviews meeting on the third Thursday of every month, so we could close the books on the previous month. At every meeting, then, review your plan versus your actual results. Don't forget to challenge any assumptions that may be holding you back: when assumptions change, your plans need to change with them. If results are good, stay the course with minor tweaking. If results are bad, this is the time to analyze why and change your plan to correct problems.

Continued on page 4

# California Sub-Bid Request Ads

## REQUESTING BIDS FROM QUALIFIED DVBE/SBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Treat Bridge Decks Various Contra Costa County Project**  
**Contra Costa County, Caltrans Project No. 04-4H8404, Bid Date: May 12, 2015 at 2:00 pm**

We hereby encourage responsible participation of local Disabled Veteran Business Enterprises (5% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Job Site Management, Prepare Water Pollution Control Program, Temporary Drainage Inlet Protection, Temporary Concrete Washout, Remove Yellow Thermoplastic Traffic Stripe (Hazardous Waste), Noise Monitoring, Paint Bridge Identification, Rapid Setting Concrete (Patch), Repair Spalled Surface Area, Remove Thermoplastic Traffic Stripe, Remove Thermoplastic Pavement Marking, Remove Pavement Marker, Remove Asphalt Concrete Surfacing, Remove Unsound Concrete, Polyester Concrete Expansion Dam, Prepare Concrete Bridge Deck Surface, Treat Bridge Deck, Furnish Bridge Deck Treatment Material, Bridge Removal, Structural Concrete, Clean Expansion Joint, Joint Seal, Joint Seal Assembly, Bonded Joint Seal, Rebar, Maintaining Existing Traffic Management System Elements During Construction, Construction Equipment and Rentals, Trucking.

CTM Construction, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at [http://www.dot.ca.gov/hq/esc/oe/contractor\\_info/](http://www.dot.ca.gov/hq/esc/oe/contractor_info/).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

### CTM Construction, Inc.



3300 Fitzgerald Rd. • Rancho Cordova, CA 95742  
 916-852-6294 • Fax 916-914-2107

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact CTM Construction, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. CTM Construction, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

## PROJECT: RTE 11/125/905 SEPARATION - FREEWAY TO FREEWAY CONNECTORS

**\*\*THIS PROJECT HAS A 15% DBE Goal\*\***

**BID DATE: Thursday May 21, 2015**

**BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., May 20, 2015**

We are seeking sub-bids from DBE Subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, PCMS, K-Railing, SWPPP, Crash Cushion, Drainage Inlet Protection, Erosion Control, Sweeping, Temp Concrete Washout, Fence/Gate, Striping & Marking, Roadside Signs, Clearing & Grubbing, Dust Palliative, Structure Excavation, Gravel Bedding, Imported Borrow, Plant Establishment, Landscape/Irrigation, Electrical, Plastic Pipe (Supply Line), Aggregate Sub Base, Asphaltic Emulsion (Fog Seal Coat), Asphalt Dike, Tack Coat, JPCP, Joint Seal, Isolation Joint, Grind Concrete Pavement, Furnish & Drive Pile, CIDH Pile, Prestressing CIP, Approach Slab, Minor Concrete, Bar Reinforcing Steel, Sign Structures, Sign Panels, Aluminum Signs, Alternative Pipe Culvert, Jacked Reinforced Concrete Pipe, Filter Fabric, Flared End Section, Sidewalk Underdrain, Ditch Lining, Misc Iron & Steel, Guard Railing, Cable Railing, Sweeping, Trucking (Haul)



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Fax: (858) 586-0164

e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through CALTRANS and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

## BGI nibbi

**Project Name: Alice Griffith Block 1:**

**DB MEPF & Solar Hot Water**

**Location: San Francisco, California**

**Bid Date: May 20, 2015 @2:00 PM**

**Pre-Bid Meeting: May 7, 2015 @10am**

**Location: Nibbi Office: 1000 Brannan St. #102,  
 San Francisco, CA**

Baines Group and Nibbi Brothers Joint Venture team has been selected as the General Contractor for the Alice Griffith Block 1 housing project in San Francisco, CA. We are in receipt of the 100% Design Development documents and are currently requesting bid proposals from qualified subcontractors and suppliers including those certified with the Office of Community Investment and Infrastructure (OCII)/Successor to SFRA for Design Build MEPF and Solar Hot Water. OCII has established a subcontracting participation goal for this project at 50% SBE/LBE goal with first consideration for San Francisco-based MBEs, WBEs and SBEs. New construction of a multi-family residential building located in the Candlestick Point Area. The project will consist of four levels of type V-A wood-frame construction over one level of concrete podium with parking. There will be a total of 122 units with an open space courtyard on the 2nd floor.

To be added to Nibbi's new bidding software (Building Connected) in order to access/download documents and provide a bid to Nibbi electronically online, please email Kristin Medwick in the Precon & Estimating Department, [kristinm@nibbi.com](mailto:kristinm@nibbi.com).

Bid proposals shall be submitted no later than 2:00 PM on Wednesday, May 20, 2015 online via [BuildingConnected.com](http://BuildingConnected.com), or faxed to (415) 241-2951.

For specific questions regarding this project, please email Tom Giarusso, Project Executive, [tong@nibbi.com](mailto:tong@nibbi.com).

Mission Bay Development Group, LLC

is actively seeking SBE General Contractors

for the upcoming

**Mission Bay Owens, 16th, and Mariposa Street**

**Public Improvements Project.**

The Project is administered by the SFMTA and the FTA. Federal Grant requirements will apply.

Work scope includes **Grading, Curb & Gutter, Roadbase, AC, Landscape, Irrigation, Streetlights, and Traffic Signals.**

This project carries a 100% SBE participation requirement. Bid documents will be distributed to each interested General Contractor.

Please contact **Cathy Serrano of Townsend Management, Inc., at (415) 355-6644** to pick up a set at the **Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158**



# California Sub-Bid Request Ads

**PROJECT: 6R-24L SAFETY AREA IMPROVEMENTS PROJECT LOS ANGELES WORLD AIRPORTS  
BAVIN ID 23317**

**\*\*THIS PROJECT HAS A 10% DBE Goal \*\*  
BID DATE: Thursday May 19, 2015**

**BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., May 18, 2015**

We are seeking sub-bids from DBE Subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: Surveying, SWPPP, Electrical (Airfield), Striping, Runway Markers, Temporary Erosion Control, Asphalt Paving, Asphalt Oil, AC Milling, Concrete Paving, Concrete Paving Materials, Geotextile, Fabric, Joint Seal, Fencing, Storm Drain, Underground Utilities, Concrete Sawing, Excavation & Prep, Clear & Grub, Sub-grade Prep, Crushing, Recycling Concrete Base Material, Rebar, RCP Pipe, Security Services, Equipment Rental, Trucking (Haul), On-Site Trailer Rental.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
Phone: (858) 536-3100 • Fax: (858) 586-0164  
e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through LABAVN website ID 23317 and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veteran Business Enterprises) for the following project:

**STATE HIGHWAY IN ALAMEDA COUNTY IN OAKLAND FROM 0.1 MILE SOUTH OF BROADWAY TERRACE UNDERCROSSING TO HILLER DRIVE  
Caltrans Contract No. 04-3E2304  
Engineer Estimate: \$720,000 -40 Working Days  
Goal: DVBE 5%  
Bids: May 12th, 2015 @ 2:00 PM**

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Traffic Control, Asphalt Paving, Grinding, Thermoplastic Traffic Stripe & Marking, Pavement Marking, Message Signs, Lighting & Sign Illumination, SWPPP Planning, Water Truck, Sweeper, & Trucker.

**Scope of Work:** Replace asphalt concrete surfacing. RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Mark Smith at 925-606-2400, [mark.smith@rgwconstruction.com](mailto:mark.smith@rgwconstruction.com) for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**RGW Construction, Inc.**  
Contractors License A/B 591940  
550 Greenville Road • Livermore, CA 94550  
Phone: 925-606-2400 • Fax: 925-961-1925  
An Equal Opportunity Employer

**REQUESTING SUB-QUOTES FROM QUALIFIED DBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:**

**Berryessa Station Campus Area and Roadways  
Contract: C742 (15002F)  
Owner: Santa Clara Valley Transportation Authority  
Engineers' Estimate: \$26,000,000.  
BID DATE: May 20, 2015 @ 2:00 PM**

**Items of work include but are not limited to:** Survey, Scheduling, Traffic Control, PCMS, SWPPP, Erosion Control, QCQA Program & Testing, Fencing, Construction Area Signs, Demolition, Clearing & Grubbing, Cold Plane AC, Topsoil, Lime Treatment, Asphaltic Emulsions, Lean Concrete Base, Concrete Pavement, CIDH Piling, Masonry Blocks, Concrete Sound Wall, Gabion Wall, Signs, Landscape, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Bollards, Ornamental Steel Fence, Striping & Marking, Wheel Stops, Misc. Pipes, Fire Hydrants, Underground Utilities, Site Furniture, Traffic Signals & Lighting, Buildings, Bus Shelter, & Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

**Granite Rock Company**  
120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548  
Contact: Bob Williams  
Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)  
We Are An Equal Opportunity Employer

## Whoever Said 'Stick to the Plan' Was Wrong

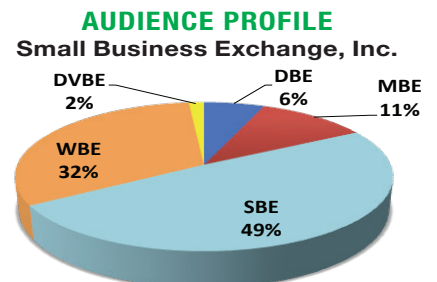
Continued from page 2

### 3. What you do stick to is the planning process

Former president and military strategist Dwight Eisenhower had it right: "The plan is useless; but planning is essential."

There's a difference between fluidity and a plan that seems to "slip through your fingers." Numbers, dates, deadlines, and real black-and-white data will help you avoid that slippage. Don't stick to the plan, but do stick to a lean plan with regular review and revision as part of the process.

Source: U.S. SBA



# California Sub-Bid Request Ads

**REQUEST FOR CERTIFIED DBE SUBS AND SUPPLIERS FOR:  
 Riverfront Reconnection Project - Phase 1  
 EE: \$10,104,690  
 City of Sacramento  
 Federal Aid Project No. STPCML-5002(177)  
 City Project No T15998100  
 BID DATE: May 6, 2015 at 2:00 PM  
 DBE GOAL: 10%**

We are soliciting quotes for the following items of work, including, but not limited to: Traffic Control, Joint Seal, SWPP Plan, SWPPP Materials, CAS/Roadside Signage, Bridge Demo, Clear & Grub, Erosion Control, Landscaping & Irrigation, Striping & Markings, AC Paving/Cold Plane AC, CIDH 96" (Qualifications Required for CIDH), Rebar, Overhead Signs, AC Dike & Curbs, Underground Utilities, Fencing, Metal Railing, Bridge Concrete Barrier, Electrical, Misc. Minor Concrete, Masonry, Clean and Treat Deck, Slurry Seal, Asphalt Membrane Waterproofing, Polyester Concrete (Furnish & Place), Micro Surfacing, Track Work, Dewatering, Const. Material Suppliers, Misc Metals/Iron & Steel, Welded Steel Pipe (Casing), Bridge Bearings, Underground Precast, Trucking, HAZ Mat Trucking, Street Sweeping, Ready Mix Concrete, Concrete Pumping, Underground Pipe Products (RCP, PVC, Ductile Iron), Geotextile Materials, Aggregates Supply including: Class 2 AB, Formliner, Surveying and Post Tensioning.

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Ironworkers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. Subs must possess current contractors license, insurance and workers compensation coverage meeting our requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. Please contact me if you would like copies for review prior to bid day.

Project documents are available for free download on the City of Sacramento Planet Bids Website at the following link <http://www.planetbids.com/portal/portal.cfm?CompanyID=15300> You will need to "login" or "register" to access the plans and specs for free on Planet Bids. Contact me for assistance with the plans and specs for this site. Project documents may also be viewed in our office by appointment only. Email: [LiSimon@flatironcorp.com](mailto:LiSimon@flatironcorp.com) for appointment to view/access plans and specs in our office.



**FLATIRON WEST**

2100 Goodyear Rd Benicia, CA 94510  
 Phone 707-742-6000 Bid Fax 707-746-1603  
 Email quotes to: [FWNCBID@flatironcorp.com](mailto:FWNCBID@flatironcorp.com)  
 An Equal Opportunity Employer

**Gallagher and Burk, Inc.** is soliciting for SBEs for the following project:  
**POTRERO AVENUE ROADWAY IMPROVEMENTS, Contract No. 2127J**

**OWNER:** CITY AND COUNTY OF SAN FRANCISCO  
 1155 Market Street, 4th Floor • San Francisco, CA 94103

**BID DATE: May 13, 2015 @ 2:30 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: ADJUST IRON, ELECTRICAL, LANDSCAPING AND IRRIGATION, MINOR CONCRETE, OVERHEAD CONTACT AND TRACTION POWER, RAILROAD TRACK REMOVAL, STRIPING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

**Gallagher & Burk, Inc.**

344 High Street • Oakland, CA 94601 • Phone: (510) 261-0466 • FAX (510) 261-0478  
 Estimator: STEVE LIPPIS • Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)  
 An Equal Opportunity Employer

## Small Business Exchange

### The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

*Look no further. We have them all in our database*

Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?

*We have that, too.*

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)?

*We can do that, too*

The next time you're bidding project where time and accuracy are of the essence, call us.

*We'll make it happen.*

We are on the move to make your business better.



**Call 1-800-800-8534**

# California Sub-Bid Request Ads

DeSilva Gates Construction, L.P. is soliciting for M/WBEs for the following project:

**RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN THE CASTRO VALLEY AREA OF ALAMEDA COUNTY, Specification No. 2284**

OWNER: COUNTY OF ALAMEDA

951 Turner Court, Room 300, Hayward, CA 94545

**BID DATE: MAY 7, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, CRACK SEALING, ELECTRICAL, FABRIC, STRIPING, SURVEY/STAKING, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

## DeSilva Gates Construction

11555 Dublin Boulevard

P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: STEVE LIPPIS

Website: www.desilvagates.com

An Equal Opportunity Employer

Bid Requests from Certified SBE Subcontractors and Suppliers for the following trades:  
**EARTHWORK/SITECLEARING/DEMO, SITE UTILITIES, STRUCTURAL CONCRETE, STRUCTURAL STEEL/MISC. METALS/& METAL STAIRS (up to podium), WATERPROOFING (below grade), ELEVATORS, AUTO LIFTS**

**Hunter's Point Block 52 - Building 5 (Early Trades)**

This is a OCII project with construction work-force and prevailing wage requirements.

**Hunter's Point Shipyard**

11 Jerrold Avenue

San Francisco, CA 94124

**Bid Date: 5/1/15 @ 2 PM**

Voluntary Pre-bid Meeting & Job Walk on 4/16/15 at 10:00 AM at HP Shipyard Auditorium - Bldg 101, 101 Horne Ave. (Take Innes St south to end, left on Donahue, right on Galvez. Pass the guard station and bear left along Robinson. Bdg 101 will be to your right along on Horne Ave).

**CAHILL CONTRACTORS, INC.**

Contact: Julie Park

estimating@cahill-sf.com, (415) 986-0600

DeSilva Gates Construction, L.P. is soliciting for LBEs for the following project:

**Silicon Valley Transportation Authority  
Berryessa Station Campus Area and Roadways  
Contract No. C742 (15002F)**

OWNER:

Santa Clara Valley Transportation Authority ("VTA")

1436 California Room 202, 2nd Floor,

Milpitas California 95035

**BID DATE: May 6, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**Building, CIDH Subcontractor, Clearing and Grubbing/Demolition, Construction Area Sign, CPM Scheduling Consultant, Electrical, Emulsion supplier, Erosion Control, Fencing, Gabion Basket supplier, Lime Treatment, Minor Concrete, Reinforcing Steel, Soundwall (Masonry), Striping, Survey/Staking, Site Furnishings, Testing, Traffic Control Material Sup, Underground, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

## DeSilva Gates Construction

11555 Dublin Boulevard

P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: Dave Bast

Website: www.desilvagates.com

An Equal Opportunity Employer

DeSilva Gates Construction is soliciting for SBEs for the following project.

**Santa Clara Valley Water District  
Lower Berryessa Flood Protection Project Phase 1,  
Project No. 40174004, Contract No. C0604**

OWNER:

SANTA CLARA VALLEY WATER DISTRICT

5750 Almaden Expressway,

San Jose, CA 95118-3686

**BID DATE: May 13th, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**Articulated Concrete Block, Biologist Consultant, Concrete Floodwall & Structural Concrete, CIDH Pipe, Clearing and Grubbing/Demolition, Dewatering, Landscaping, Temp Erosion Control & SWPPP, Quality Control, Underground, Noise & Vibration Monitoring, Trucking, Water Trucks, Street Sweeping**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

## DeSilva Gates Construction

11555 Dublin Boulevard

P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: Victor Le

Website: www.desilvagates.com

An Equal Opportunity Employer

## Seeking LBE Affordable Housing Finance Consultant

**SFMTA Study**

**Bid Date: 5/04/2015**

Summary of Qualifications We are seeking the following in a consultant to be a part of our team for a development analysis proposal for SFMTA • **Affordable housing financing consultant (PS041):** scope to include providing a financial proforma that shows potential sources, uses and operating subsidy if affordable rental housing is included in whole or in part of a proposed development • Sources, uses and subsidy to be based on what is currently available or potentially available in the City of San Francisco • There are 5 development sites in the scope; all will be analyzed for potential to develop affordable housing in part (in conjunction with market-rate housing or other development) or whole (100% affordable housing) • Consultant must be a certified LBE in the City of San Francisco (pending not acceptable) • Contract term is approximately 6-12 months starting in summer 2015 • Proposals to SFMTA are due on May 4th, all materials from consultant (including resumes, firm profile and proposed fee) must be sent to MWA no later than Thurs, April 30th. • Experience with SFMTA, SFMOH and other San Francisco government agencies a plus.



**mwa architects**

**MWA Architects, Inc.**

655 Montgomery Street, Suite 1720 • San Francisco CA 94111

Phone: 415-957-2750 • Fax: 415-957-2780

Contact: Brianne Steinhauser

AN EQUAL OPPORTUNITY EMPLOYER



# California Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified Small/Micro Businesses Enterprises for the following project:

**Lower Berryessa Creek Flood Protection Project Phase 1  
Santa Clara Valley Water District  
Project No. 40174004**

**Engineer Estimate: \$17,000,000 - 1460 Calendar Days  
Bids: May 13th, 2015 @ 2:00 PM**

**Requesting Sub-quotes for (including but not limited to):** Clear and Grub, Landscaping, Aggregate Base, CIDH Piles, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Fencing, Surveyor, SWPPP, Water Truck, Sweeper, Trucker, Articulated Concrete Blocks, Biologists, Waterline, and De-watering.

**Scope of Work:** Control of water, channel excavation, channel embankment, construction of maintenance roads, cast-in-place concrete floodwall, new steel pipe casing, shoring and other miscellaneous associated construction work

RGW is willing to breakout any portion of work to encourage SBE/Micro participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or SCVWD website: <http://www.valleywater.org/Programs/Construction.aspx>. Phone 408-630-3068. RGW contact John Pitsch 925-606-2400, [johnp@rgwconstruction.com](mailto:johnp@rgwconstruction.com) for any questions, including bonding, lines of credit, insurance or equipment and material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

**Acorn and University Reservoirs  
Replacement and Stonewall Reservoir  
Demolition Specification # 2096**

**Owner:**

**EAST BAY MUNICIPAL UTILITY DISTRICT  
375 11TH Street, Oakland**

**BID DATE: May 20, 2015 @ 1:30 P.M.**

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to:

**SURVEY, ELECTRICAL,  
DEMOLITION, UNDERGROUND/  
MECHANICAL UTILITIES,  
HYDROSEEDING, SHORING &  
DRILLING, FENCING,  
ABATEMENT – ASBESTOS & LEAD,  
CONCRETE, PAINTING & COATING.**

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or downloaded at:

[https://www.dropbox.com/sh/o9c0n4f0dvr6nn/AAcL4oA9KII5xfK5Z5\\_ZDriNa?dl=0](https://www.dropbox.com/sh/o9c0n4f0dvr6nn/AAcL4oA9KII5xfK5Z5_ZDriNa?dl=0)

or may be reviewed and downloaded from the following site; <http://www.ebmud.com/current-construction-bids>.

PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact the Estimator, Keith Donahue email him at [kdonahue@pacificstates.net](mailto:kdonahue@pacificstates.net) or call (925) 803-4333 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer.

**Pacific States  
Environmental Contractors, Inc.**  
CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909  
Phone: (925) 803-4333 • FAX: (925) 803-4334

**ESTIMATOR: Keith Donahue**

**EMAIL: [kdonahue@pacificstates.net](mailto:kdonahue@pacificstates.net)**

An Equal Opportunity Employer

## SEATTLE, WASHINGTON SUB-BID REQUEST AD

### SKANSKA

Request for Proposals

**University of Washington – Life Sciences Building  
Mechanical Contractor Construction Manager (MC/CM)  
and  
Electrical Contractor Construction Manager (EC/CM)**

**Proposal Due Date/Time: Tuesday, May 19, 2015 at 1:00 p.m.  
Location: Skanska USA Building, Inc.  
221 Yale Avenue North, Suite 400  
Seattle, Washington 98109**

Pursuant to RCW 39.10.385, a public hearing was held by Skanska USA Building, Inc. (Skanska) and the University of Washington (Owner) regarding the intent to utilize the alternative subcontractor selection process for the University of Washington Life Sciences Building Project. The Owner and Skanska have determined that this project meets the criteria established in RCW 39.10.385 for use of the MC/CM and EC/CM process. Skanska is requesting proposals for the MC/CM and EC/CM. The Request for Proposal documents are available for access at Builders Exchange of Washington ([www.bxwa.com](http://www.bxwa.com)), contact Skanska via e-mail at [Kirk.Brewer@skanska.com](mailto:Kirk.Brewer@skanska.com) for login and password information.

Looking for  
Subcontractors, Vendors,  
and Suppliers?

Advertise your Sub-Bid Requests in the  
**Small Business Exchange.**

With a monthly readership of 75,000,  
SBE reaches a diverse audience, cutting  
across ethnic and gender lines as well  
as traditional industry segments.



Call 1-800-800-8534  
or visit us at [www.sbeinc.com](http://www.sbeinc.com)

# California Sub-Bid Request Ads

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Richmond Transit Village Phase 2**  
**Nevin Avenue Improvements, BART – 19th Street**  
**City of Richmond**  
**BID DATE: May 7, 2015 @ 3:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Traffic Control, Temp. Pedestrian Access and Signs, Stormwater Pollution Control, Clearing & Grubbing, Concrete, Tree Removal, Electrical, Geotextile Fabric, Retaining Wall, Elevator, Elevators Tower Structure & Enclosure, Fire Alarm, HVAC, Fire Protection System, CCTV Systems, Shelter Structure, Signs, Traffic Control Signs, Underground, Minor Concrete, Detectable Warning Surface, Striping & Marking, Handrail, Guardrail, Planting & Irrigation, Bike Rack, Trash Receptacle, Pedestrian Pavers, Fencing, Site Security, and Construction Materials

**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
**Contact: Donat Galicz**  
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

## REQUEST FOR MBE, WBE, DVBE, SBE, LBE, OBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Contra Costa County Public Works Dept.**  
**255 Glacier Drive, Martinez, CA**  
**Project: Buchanan Field Airport East Ramp**  
**Hangar Taxi Lane Reconstruction**  
**Project No.: 4853-4651-fas-6x5323**  
**Working Days: 65**  
**Engineer's Est.: \$1,360,000**  
**BID DATE: May 19, 2015 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Airfield Safety and Traffic Control, Water Pollution Control Program, Slope Stabilization, Lime Treated Subgrade, Pavement Marking, Fencing, Cast-In-Place Concrete Drainage Ditch & Wall and Construction Materials

**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
**Contact: Jean Sicard**  
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE, WBE, DVBE, SBE, LBE, OBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at [www.cccounty.us/pwprojects](http://www.cccounty.us/pwprojects).

## REQUEST FOR LBE, SLBE & DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Fruitvale Elementary School Paving**  
**3200 Boston Avenue, Oakland**  
**Project No. 13125**  
**Oakland Unified School District**  
**BID DATE: May 6, 2015 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Building Demo, Staking, Fencing, Electrical, Site Concrete, Underground and Construction Materials

**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
**Contact: Mike Crowley**  
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/SLBE/DVBE Participation. Plans & Specs are available for viewing at our office.

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Contra Costa County Public Works Dept.**  
**255 Glacier Drive, Martinez, CA**  
**Project: Marsh Creek Road Safety Improvements**  
**Project No.: 0662-6R4025-15**  
**Fed. Project No.: HRRRL-5928(095)**  
**Working Days: 80**  
**Engineer's Est.: \$1,385,000 Alternate No. 1:**  
**\$260,000**  
**BID DATE: May 12, 2015 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Quality Control Plan, Temp. Fence, Water Pollution Control, SWPPP, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, Cold Plane AC, Clearing & Grubbing, Structure Backfill, Erosion Control, Minor Concrete Structure, Structural Concrete, Pipe Post Retaining Wall, Steel Crib Wall, 4" Waterline Relocation, Rock Slope Protection, Minor Concrete, Fencing, Monument, Delineator, Midwest Guardrail System, Striping and Construction Materials

**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
**Contact: Jean Sicard**  
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at [www.cccounty.us/pwprojects](http://www.cccounty.us/pwprojects).

## "Dream Big" This National Small Business Week

### Continued from page 1

Armour and Outback Steakhouse were all once small businesses, until they found an SBA lender or investor to work with them.

I came to this country as a 5-year old immigrant who didn't speak a word of English. Today, I serve in the cabinet of the President of the United States. My story is possible only because of the entrepreneurial spirit.

Success in business comes one small step at a time. So dream big, but take that next small step today, because the next great American success story could be staring back at you in the mirror.

SBA Administrator Maria Contreras-Sweet started three businesses in Los Angeles, including a community bank, before joining President Obama's cabinet in April 2014.

Source: U.S. SBA



# Public Legal Notices




(An Equal Opportunity Employer)

is seeking subcontractors to participate in a prequalification process where sub-trade RFQs can be downloaded at [link](#). Clark Construction Group and San Francisco Public Works will prequalify trade subcontractors that would receive an invitation to bid The Office of the Chief Medical Examiner project.

Currently pre-qualifying for Concrete and Rebar, Structural Steel, Methane Barrier and Metal Deck.

• **RFQ Due Date, May 26st, 2015**

A Pre-Qualification conference will be held at the Contractors Assistance Center, located at 5 Thomas Mellon Cir, San Francisco CA, 94134, on **May 4th, 2015 1:30pm**

Documents Can be Downloaded at: <https://clarkconstruction.sharefile.com/d-s00868fe1e4b4f089>

**Clark Construction Group- California, LP**  
Contractor License #839892

180 Howard Street, Suite 1200, San Francisco, CA 94105

Phone: 415/767/7019 • Fax: 415/767/7099

Contact: Hector Torrez • [hector.torrez@clarkconstruction.com](mailto:hector.torrez@clarkconstruction.com)

## Security in the Mobile Era

By 2017, the number of smartphone users in the U.S. is expected to surpass 200 million, nearly 65 percent of the population. Negotiating security in the face of an ever-growing implementation of mobile devices presents serious challenges for organizations. Risks include the growth of Bring Your Own Device (BYOD) (coupled with a lack of security controls for these devices), loss/theft of devices, and the proliferation of mobile malware.

Users need to understand the risks and the steps they can take to minimize them, particularly as cybercriminals often use employees as the entry point into an organization's network. Below are some key actions users can take to help minimize the likelihood of a successful cyber attack.

### Regularly update your device.

Mobile malware increased 75% in 2014 from 2013, and further increases in malware are expected in 2015, particularly in mobile ransomware. Updated operating systems and security software are critical in protecting against emerging threats.

### Enable encryption.

Enabling encryption on your smartphone is one of the best ways to safeguard information stored on the device, thwarting unauthorized access.

### Use a passcode.

In case your phone ever does fall into the wrong hands, don't make it easy for someone to access all your important information! Enable strong password protection on your device and include a timeout requiring authentication after a period of inactivity. Secure the smartphone with a unique password - not the default one it came with. Do not share your password with others.

### Do not use public Wi-Fi.

Do not log into accounts and do not conduct any sensitive transactions, such as shopping or banking, while using public Wi-Fi. Disable the "automatically connect to Wi-Fi" setting on your device.

### Install applications from trusted sources.

Last fall, Gartner issued a prediction that more than 75 percent of mobile applications will fail basic security tests through 2015. When downloading apps, be proactive and make sure that you read the privacy statement, review permissions, check the app reviews and look online to see if any security company has identified the app as malicious.

### Install a phone locator/remote erase app.

Misplacing your device doesn't have to be a catastrophe if it has a locator app. Many such apps allow you to log on to another computer and see on a map exactly where the device is. Remote erase apps allow you to remotely wipe data from your device, helping minimize unauthorized access to your information in the event you cannot locate the device.

Disable unwanted services when not in use.

Bluetooth and Near Field Capabilities can provide an easy way for an unauthorized user near by to gain access to your data. Turn these features off when they are not required.

### Carefully dispose of mobile devices.

With the constant changes in the smartphone market, many users frequently upgrade to new devices. Make sure you wipe the information from your smartphone before disposal. For information on how to do this, check the website of your mobile provider or the manufacturer.

Source: <http://www.mbda.gov>

### Hunters Point Shipyard in San Francisco Opportunity to Perform

Construction of a  
San Francisco Public Utility (SFPUC)  
Overhead Power Line

Lennar Urban is requesting qualified,  
interested construction firms to respond to a  
public request for proposals to construct a San  
Francisco Public Utility (SFPUC)  
Overhead Power Line  
Hunters Point Shipyard

For more information, please visit:  
[http://mission.sfgov.org/OCABidPublication/  
BidDetail.aspx?K=9452](http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9452)

The Successor to the San Francisco  
Redevelopment Agency (SFRA) has established  
the 50% Small Business Enterprise (SBE)  
Participation goal for construction firms.  
Respondents are encouraged to check this  
website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:  
**April 30, 2015 @ 10:00 AM**  
**Building 101**  
**101 Horne Ave., San Francisco, CA 94104**

Proposals must be submitted by  
**May 16, 2015 @ 2:00 PM (PST).**

### City and County of San Francisco Outreach Advertising May 2015

Stay Connected To The City through SF311

The SF311 Customer Service Center is the single stop for residents to get information on government services and report problems to the City and County of San Francisco. And now, we have even more ways for you to stay connected to the City with our SF311 App and SF311 Explorer website.

The SF311 App lets you get information on City services and submit service requests on-the-go right from your smartphone. You can track your service requests through the app or through our new website, SF311 Explorer. SF311 Explorer not only lets you check the status of your own requests, it enables you to see what issues are being reported throughout all of San Francisco and what the City is doing to resolve them. Download the SF311 App from your smartphone's app store and visit the SF311 Explorer at [explore311.sfgov.org](http://explore311.sfgov.org) today!



### Port of San Francisco

Port of San Francisco announces **Contract #2774, Pier 94 High Mast Lighting Project**. Located at Pier 94, the scope of work will consist of removing two (2) 100-foot high lights and installing two (2) 80-foot high modern lights. Bidders may either be Class A or Class C-10 licensed, and only San Francisco certified Micro-LBE contractors are eligible to bid on this **Set-aside contract**. Bid discounts, LBE goals, Local Hire, & Partnering do not apply. **Pre-bid meeting: 5/26/15, 10:30 AM** at the Contractor Assistance Center located at 5 Thomas Mellon Circle in San Francisco. **Bids Due: 6/30/15, 10:30 AM, Pier 1**. For questions contact Arnel Prestosa, (415) 274-0627. Information located on [www.sfpport.com](http://www.sfpport.com) and [www.sfgov.org/oca](http://www.sfgov.org/oca).

### San Francisco Youth Commission

"Are you a young person 24 or younger who is interested in improving services and programs for youth in San Francisco? The newly forming Children, Youth, and Families Oversight and Advisory Committee (OAC) has three positions for youth representatives.

The OAC will oversee the policies of the Department of Children, Youth and Their Families and ensure the Children and Youth Fund, passed in November 2014, is administered in a manner accountable to the community.

The commitment is approximately 5 hours/month. There is a \$500 annual stipend for participation as well as training and leadership opportunities. Applications are open until May 15th. Desired qualifications include: direct experience with after-school, summer, and youth-focused programs in San Francisco; a passion for youth-inclusion in decision-making; and connection to the diverse experiences of youth in San Francisco. For more information, please visit the SF Youth Commission webpage: [www.sfgov.org/lyc](http://www.sfgov.org/lyc)"

### Board of Supervisors Regularly Scheduled Board Meetings

May  
OPEN TO THE PUBLIC -Tuesdays, 2:00pm, City Hall Chamber, Room 250.

- May 5
- May 12
- May 19

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions

CNS#2744361